

Revision 3

Freight Manager: Daniel Reisner

Item: LTL FREIGHT TRANSPORTATION SERVICES

Vendor: 11046J B CONSOLIDATED FREIGHTWAYS

PO BOX 3062

PORTLAND, OR 97208-3062

Internet Homepage: www.cf.com

Telephone: (801) 972-8668

Fax number: (801) 606-4570

Contact: Hipa Neria

Email address: neria.hipa@cfwy.com

Brand/trade name: Consolidated Freightways (CF)

Price: SEE PRICING INFORMATION

Terms: NET 30

Effective dates: 05/01/01 through 04/30/03

Price guarantee period: ONE YEAR

Revision 3: Correction to wording for application to interline rates. No change in rates or Charges.

ALSO SEE CONTRACT PD136 VIA OVERNITE TRANSPORTATION TO COMPARE PRICING.

This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.



SUMMARY OF PRICE AGREEMENT

THIS IS A PRICE AGREEMENT FOR LESS-THAN-TRUCKLOAD (LTL) TRANSPORTATION SERVICES. RATES APPLY FROM, TO AND BETWEEN INTERSTATE AND UTAH INTRASTATE POINTS AS WELL AS SHIPMENTS TO CANADA ON SHIPMENTS WEIGHING UP TO 10,000 POUNDS. HIGHER RATES MAY APPLY TO LIGHT AND BULKY SHIPMENTS. SEE ITEM 290 OF CARRIERS RULES AND SPECIAL SERVICE CHARGE TARIFF CFWY 110. CROSS REFERENCE: CF PRICE AGREEMENT NO. 680-1868.

LTL IS DEFINED AS SHIPMENTS WEIGHING OR RATED AS 10,000 LBS. OR LESS. SHIPMENTS EXCEEDING 10,000 LBS., HAVING ACTUAL WEIGHT OF 20,000 LBS. OR LESS, WILL BE RATED USING THE DISCOUNTED 10,000 LB. SCALE UNLESS LOWER CHARGES RESULT FROM THE APPLICATION OF RATES SUBJECT TO MINIMUM WEIGHTS OF GREATER THAN 10,000 LBS.

FIRST TIME USERS OF THIS PRICE AGREEMENT SHOULD CALL KAREN HAMMER AT CF IN SALT LAKE CITY 801-972-8668 TO ENSURE THEIR ENTITY LOCATION IS LISTED IN THE CF CONTRACT FILE.

PRICING:

FAK = FAK 55 LESS 66.9% APPLIES ON OUTBOUND PREPAID OR INBOUND COLLECT MINIMUM CHARGE AND LTL RATED SHIPMENTS WHICH MOVE IN **DIRECT** LINE SERVICE TO AND FROM POINTS IN THE CONTIGUOUS DOMESTIC U.S. AND CANADA AND INTRASTATE UTAH. THIS PRICING APPLIES TO SINGLE LINE SHIPMENTS (**DIRECT POINTS**) WITH AN NMFC RATING OF 50 THROUGH 125. A 66.9% DISCOUNT OFF ACTUAL CLASS WILL APPLY ON DIRECT LINE SHIPMENTS WHICH ARE THIRD PARTY BILLED TO THE STATE OF UTAH. COMMODITIES SHIPPED SUBJECT TO CLASSIFICATIONS OF 150 OR HIGHER WILL BE DISCOUNTED OFF APPLICABLE CLASS.

BASE RATES ARE OMNIRATE 555 RATES IN EFFECT ON AUGUST 1, 2000.

THE ABSOLUTE FLOOR MINIMUM CHARGE FOR DIRECT RATED SHIPMENTS (SINGLE LINE) IS \$69.50 ON SINGLE LINE SHIPMENTS WEIGHING 0-149 POUNDS AND \$79.50 ON SINGLE LINE SHIPMENTS WEIGHING 150 POUNDS OR MORE. THE ABSOLUTE FLOOR MINIMUM CHARGE ON JOINT LINE (INTERLINE) SHIPMENTS IS \$90.00.

FAK 55 LESS 55% DISCOUNT WILL APPLY ON OUTBOUND PREPAID AND INBOUND COLLECT SHIPMENTS BETWEEN JOINT LINE, **INTERLINE**, POINTS IN THE CONTIGUOUS U.S. AND INTRASTATE UTAH WHEN CF ORIGINATES THE SHIPMENT.

THE FAK 55 CLASS RATING WILL BE APPLIED TO COMMODITIES SUBJECT TO NMFC CLASSIFICATIONS OF CLASS 50 THROUGH CLASS 125. COMMODITIES SUBJECT TO CLASSIFICATIOS OF 150 OR HIGHER WILL BE DISCOUNTED OFF THE ACTUAL APPLICABLE CLASS.

A SINGLE SHIPMENT CHARGE OF \$23.10 PER SHIPMENT WILL APPLY PER CFWY 110, ITEM 615 ON A SINGLE SHIPMENT LESS THAN 500 POUNDS PICKED UP AT ONE TIME AND PLACE UNACCOMPANIED BY ANY OTHER SHIPMENT.

SPECIAL SERVICE OPTIONS PROVIDED BY CF ARE COVERED UNDER CFWY 110. AS AN EXCEPTION TO CFWY 110, THE <u>FUEL SURCHARGE IN ITEM 80 WILL BE SUBJECT TO A MAXIMUM OF 3%</u>. FURTHER, THE PROVISIONS OF ITEMS 290 (MINIMUM CHARGE CUBIC CAPACITY AND DENSITY, 620, (CAPACITY LOAD-VEHICLE) AND 620-10 (CAPACITY-LOAD/DOUBLES TRAILER) WILL EACH BE SUBJECT TO A 45% DISCOUNT.

A 2.5% FUEL SURCHARGE IS IN EFFECT PER CFWY 110, ITEM 80. THE FUEL SURCHARGE WILL BE ADJUSTED EACH MONDAY BASED ON THE DOE DIESEL PRICE INDEX. SEE www.eia.doe.gov. NOTE: MINIMUM FUEL SURCHARGE IS \$3.00 PER SHIPMENT.



FUEL SURCHARGES UP TO A MAXIMUM OF 3% WILL BE BASED ON THE FOLLOWING FROM CFWY 110, ITEM 80. WHEN THE WEEKLY U.S. NATIONAL AVERAGE DIESEL FUEL INDEX IS:

AT LEAST	BUT LESS THAN	FUEL S/C WILL BE
1.10 CENTS	1.15 CENTS	.5%
1.15	1.20	1.0%
1.20	1.25	1.5%
1.25	1.30	2.0%
1.30	1.35	2.5%
1.35		3.0%

MINIMUM CHARGE - CUBIC CAPACITY AND DENSITY (CFWY 110, ITEM 290): ANY SHIPMENT WHICH OCCUPIES 750 CUBIC FEET OR MORE CUBIC CAPACITY, AND HAS AN AVERAGE DENSITY OF LESS THAN 6 LBS. PER CUBIC FOOT WILL BE SUBJECT TO A MINIMUM CHARGE BASED ON THE APPLICABLE NMFC CLASS 77.5 RATE MULTIPLIED BY THE CALCULATED WEIGHT. THE CALCULATED WEIGHT SHALL BE DETERMINED BY MULTIPLYING THE CUBIC CAPACITY OF THE SHIPMENT BY 6 LBS. FOR EACH CUBIC FOOT OR PORTION THERE OF. IF ANY QUESTIONS CALL CARRIER OR STATE FREIGHT MANAGER PRIOR TO SHIPMENT.

FOR FREE PRICING SOFTWARE, SERVICE DIRECTORY AND RULES TARIFF (CFWY 110) CONTACT HIPA NERIA AT CF IN SALT LAKE CITY (801-972-8668) OR DAN REISNER, STATE FREIGHT MANAGER AT 801-538-3216. ALSO SEE CARRIERS HOME PAGE FOR RULES TARIFF (CFWY 110) AND RELATED INFORMATION.

NOTE: CHARGES IN CONNECTION WITH SPECIAL SERVICES SUCH AS EXCLUSIVE USE OF TRAILER, INSIDE DELIVERY, STORAGE, DELIVERY NOTIFICATION, STORAGE, ETC. WILL BE ASSESSED FROM CFWY 110. HIGHER RATES MAY APPLY FOR SHIPMENTS OF LIGHT OR BULKY ARTICLES. RECOMMEND VERIFICATION OF COSTS WITH CARRIER PRIOR TO SHIPMENT. IF RATE QUOTES ARE REQUESTED FROM CARRIER HAVE CARRIER FAX CONFIRMING COPY OF RATES FOR YOU RECORDS.

SHIPMENT BILLS OF LADING MUST SHOW ASTATE OF UTAH@ON FIRST LINE AS SHIPPER IF PREPAID OR AS CONSIGNEE ON COLLECT SHIPMENTS:

EXAMPLE: STATE OF UTAH, DEPARTMENT OF TRANSPORTATION

STATE OF UTAH, UTAH STATE UNIVERSITY STATE OF UTAH, GRANITE SCHOOL DISTRICT

MAXIMUM LIABILITY: EXCEPT AS OTHERWISE PROVIDED, SHIPMENTS OF ANY ARTICLE WILL BE

CONSIDERED RELEASED AT A VALUE NOT TO EXCEED \$25.00 PER LB. PER PACKAGE, \$100,000 PER OCCURRENCE. ORIGINATING IN

CANADA \$2.00 CANADIAN CURRENCY/LB.

EXCESS DECLARED VALUE COVERAGE: \$.55/EACH \$100 IN EXCESS OF INITIAL MAXIMUM LIABILITY; MINIMUM CHARGE \$28.00. AUTHORIZATION MUST BE OBTAINED BY CF CARGO CLAIMS MANAGER FOR AMOUNTS EXCEEDING \$50.00 PER LB. OR \$250,000 PER OCCURRENCE.

********NUMBERS CONTACT PERSONS*******

TO SCHEDULE SHIPMENT PICK-UP CALL: 800-543-9942

CF SALT LAKE OPERATIONS 801-972-8668 CF OGDEN 801-621-0890 CF CEDAR CITY 435-586-0881 CF CLAIMS EXAMINER 360-448-4152

FINED COMMODITY CODE:

96286000000- TRANSPORTATION OF GOODS (FREIGHT)

STATE OF UTAH CONTRACT NUMBER: PD1129 May 24, 2002 Page 4 of 3

